



# Vendor-Season Survival Kit

Mid-Year Athletics & Activities  
Tools Quick Check

**Reduce risk. Reduce logins. Reduce busywork.**  
Vendor-Neutral, Built for K-12 Athletics and Activities



# The 60-Second Reality Check

Check and Count

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**How many logins does a family need today?**

1    2    3    4+

**How many vendors/tools are you managing for athletics and activities?**

1-2    3-4    5-6    7+

**Where do you feel it most? (*pick one*)**

- Parent Confusion (“Where do I go for...?”)
- Double Entry (rosters/schedules/contacts)
- Coach Adoption (you become tech support)
- Money Handling (cash/checks, messy tracking)
- Reporting (no single view)

**Quick Read**

If you selected 3+ logins OR 5+ vendors/tools, consolidation is usually the fastest win.

# The 3-Minute Quick Check

Check what's true today (overall — not vendor-by-vendor):

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## Logins and Confusion

- Families need multiple portals/accounts
- You get weekly "where do I find \_\_\_?" questions
- Important info lives in too many places (website + email + app + PDFs)

## Double Entry and Admin Workload

- You re-enter rosters/schedules/contacts in more than one tool
- You export/import spreadsheets to keep tools aligned
- Coaches keep their own spreadsheets and lists because systems don't match

## Money and Risk

- You still handle cash/checks for common needs
- You can't quickly answer "who has access?"
- You don't have a single, clean view of funds/activity across programs

Total Checkmarks: \_\_\_ / 9

## Interpretation

**0–2:** You're in good shape

**3–5:** Quick wins available (reduce logins + double entry)

**6–9:** High-friction setup — consolidation will likely save time and reduce risk fast

# Your “Do This Next”

Choose the path that matches what you checked:

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## If you checked 2+ in “Logins + confusion”:

- ➔ Prioritize one family experience (fewer portals + clearer next steps)

## If you checked 2+ in “Double entry + workload”:

- ➔ Prioritize shared data (one place for rosters/schedules/contacts)

## If you checked 2+ in “Money + risk”:

- ➔ Prioritize simplified payment handling + tighter access + unified reporting

# Bring This to Any Vendor Call

Ask every vendor these 5 questions:

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## Ask every vendor these 5 questions:

1. How many logins will families need?
2. What data do you collect — and who owns it?
3. What roles/permissions exist (and can we restrict access)?
4. What work do you remove from my staff (week 1 and week 10)?
5. What other tool(s) do you replace?

## Steal this renewal email:

“Hi \_\_, we’re reviewing our athletics & activities tools. Please send: (1) contract + renewal date, (2) privacy/security documentation, (3) support SLA, (4) integrations list, (5) data ownership + retention/deletion confirmation. Thanks — \_\_”

# Write Your “Tools to Replace” Shortlist (30 Seconds)

*Optional*

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Check what you’d prefer to have in fewer tools/logins:

- Fundraising
- Registration/Forms
- Scheduling
- Website
- Payments/Money Management
- Spirit Wear/Store
- Communications
- Fan Engagement App
- Sponsorships/Ads
- Reporting

 | **ONE**

See what “one login” can look like.

View the one-platform walkthrough.



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Want a second set of eyes?

[Request a Vendor-Season Review](#)

Start with the walkthrough. If it's relevant, request a review and send the right next steps.